

Stoughton Hospital Association
 900 Ridge Street
 Stoughton, WI 53589-1896
 (608) 873-6611

Type: GMS
 Control: Other Not for Profit
 Fiscal Year: 10/01/01 to 09/30/02

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	62.8%	57.4%	1.09	55.2%	1.14	30.0%	2.09	57.3%	1.10
Obstetrics	. %	39.6%	.	41.3%	.	16.4%	.	. %	.
Pediatrics	. %	48.0%	.	46.0%	.	6.4%	.	. %	.
Total hospital	55.2%	55.9%	0.99	54.7%	1.01	28.9%	1.91	52.8%	1.05
Average Census (Patients)									
Adult medical-surgical	11.3	30.4	0.37	31.2	0.36	5.7	1.98	10.3	1.10
Obstetrics	0.0	3.9	0.00	4.1	0.00	0.2	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.0	0.00	0.0	.
Total hospital	18.8	55.4	0.34	54.3	0.35	7.2	2.61	17.9	1.05
Average Length of Stay (Days)									
Adult medical-surgical	4.0	3.9	1.02	3.7	1.08	3.3	1.24	3.8	1.05
Obstetrics	.	2.4	.	2.0	.	2.1	.	.	.
Pediatrics	.	2.4	.	3.1	.	1.8	.	.	.
Total hospital	5.5	4.3	1.27	4.3	1.27	2.2	2.50	5.3	1.04
Surgical Operations									
Inpatient	261	1,424	0.18	1,694	0.15	161	1.62	274	0.95
Outpatient	1,604	3,187	0.50	3,961	0.40	905	1.77	1,419	1.13
Inpatient as % of all surgeries	14.0%	30.9%	0.45	30.0%	0.47	15.1%	0.92	16.2%	0.86
Outpatient Visits									
Non-emergency visits	20,081	75,046	0.27	108,040	0.19	28,464	0.71	21,215	0.95
Emergency visits	13,822	14,086	0.98	14,024	0.99	5,806	2.38	13,381	1.03
Full-time Equivalents (FTEs)									
Administrators	25.1	14.8	1.69	13.3	1.89	4.7	5.30	5.0	5.02
Nurses, licensed	57.9	160.1	0.36	172.9	0.33	29.7	1.95	42.6	1.36
Ancillary nursing personnel	14.8	54.3	0.27	44.8	0.33	8.9	1.67	21.3	0.70
All other personnel	114.9	384.2	0.30	462.2	0.25	78.0	1.47	140.3	0.82
Total FTEs	212.8	613.5	0.35	693.1	0.31	121.3	1.75	209.3	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	59.0	14.6	4.04	13.3	4.46	23.2	2.54	12.7	4.67
Nurses, licensed	136.1	157.9	0.86	172.8	0.79	145.5	0.94	107.9	1.26
Ancillary nursing personnel	34.9	53.6	0.65	44.8	0.78	43.6	0.80	53.9	0.65
All other personnel	270.3	378.9	0.71	462.1	0.58	382.7	0.71	355.1	0.76
Total FTEs	500.4	605.0	0.83	692.9	0.72	595.0	0.84	529.5	0.94

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	34	Health maintenance		Beds set up and staffed	0	Bassinets	0
Discharges	1,241	organization (HMO)	Yes	Discharges	0	Total births	0
Inpatient days	6,852	Preferred Provider		Inpatient days	0	Newborn days	0
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	18	1,022	4,124	62.8%	11.3	4.0
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	1	12	141	2,286	52.2%	6.3	16.2
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	1	4	78	442	30.3%	1.2	5.7
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	23	3	25.1	Radiological services personnel	6	10	8.8
Physicians and dentists	0	0	0.0	Occupational therapists	0	1	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	28	59	53.5	Physical therapists	1	11	4.1
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	2	1.6
Licensed practical nurses	2	5	4.4	Recreational therapists	0	3	1.1
Ancillary nursing personnel	6	17	14.8	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	4	3.6
Nurse Practitioners	0	0	0.0	All other health professionals	25	41	42.9
Medical records personnel	7	9	10.2	All other personnel	16	33	33.0
Pharmacy personnel	2	0	2.0	-----			
Clinical laboratory personnel	3	8	7.7	TOTAL	120	206	212.8

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$32,728,523	Cash and cash equivalents	\$972,867	Current liabilities	\$2,356,010
Less deductions	13,244,738	Net Patient receivables	3,474,484	Long-term debt	12,910,157
Net patient revenue	19,483,785	Other receivables	0	Other liabilities	635,981
Plus other revenue	1,592,722	Land, bldgs and equip: Net	16,861,217	Subtotal	15,902,148
Total revenue	21,076,507	Other assets	2,523,308		
Less expenses	20,944,757			Unrestricted fund balance	7,929,728
Nonoperating gains/losses	-34,262	Total Assets	\$23,831,876	Total liabilities & fund balance	\$23,831,876
Net Income	\$97,488			Restricted fund balances	\$479,198

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$15,835,757]	48.4%	41.7%	1.16	39.1%	1.24	45.6%	1.06	53.1%	0.91
Medical Assistance [\$1,252,123]	3.8%	9.0%	0.42	6.6%	0.58	7.8%	0.49	2.9%	1.33
Commercial [\$13,594,843]	41.5%	43.2%	0.96	48.4%	0.86	39.7%	1.05	42.0%	0.99
All other [\$2,045,800]	6.3%	6.1%	1.03	5.9%	1.07	6.9%	0.91	1.9%	3.22
Deductions as % of Total Gross Patient Revenue									
Medicare [\$9,546,726]	29.2%	23.7%	1.23	20.4%	1.43	21.9%	1.33	26.3%	1.11
Medical Assistance [\$697,459]	2.1%	6.0%	0.36	4.2%	0.50	4.0%	0.53	1.3%	1.65
Commercial [\$2,919,996]	8.9%	9.4%	0.95	10.8%	0.83	6.1%	1.45	6.1%	1.45
Charity care [\$80,557]	0.2%	1.2%	0.20	1.3%	0.18	0.7%	0.34	0.2%	1.52
All other [\$0]	0.0%	1.4%	0.00	1.2%	0.00	0.9%	0.00	2.9%	0.00
Total deductions [\$13,244,738]	40.5%	41.7%	0.97	38.0%	1.07	33.7%	1.20	36.8%	1.10
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	7.6%	5.1%	1.49	9.2%	0.82	2.9%	2.58	7.0%	1.07
Net gains/losses as % of net income	-35.1%	5.3%	-6.63	11.7%	-3.0	0.4%	-89.2	134.1%	-0.26
Expenses as % of Total Expenses									
Salary/fringe benefit[\$10,065,318]	48.1%	47.8%	1.01	50.0%	0.96	51.8%	0.93	47.6%	1.01
Supplies and services[\$7,509,285]	35.9%	40.5%	0.88	39.1%	0.92	34.0%	1.05	36.2%	0.99
Capital component [\$2,554,516]	12.2%	8.7%	1.40	8.2%	1.49	10.0%	1.21	13.4%	0.91
Bad debt [\$815,638]	3.9%	3.0%	1.30	2.7%	1.44	4.1%	0.94	2.8%	1.37
Fiscal Statistics									
Operating margin	0.6%	6.1%	0.10	5.4%	0.12	6.0%	0.10	-0.2%	-3.47
Total hospital profit margin	0.5%	6.4%	0.07	6.1%	0.08	6.0%	0.08	0.5%	0.88
Return on equity	1.2%	10.0%	0.12	11.5%	0.11	12.9%	0.10	1.2%	1.03
Current ratio	2.2	2.5	0.87	2.3	0.96	1.6	1.34	2.2	1.00
Days in net patient accounts receivable	65.1	57.8	1.13	62.7	1.04	66.9	0.97	.	.
Average payment period	43.4	52.6	0.83	52.0	0.84	68.0	0.64	44.7	0.97
Equity financing	33.3%	56.2%	0.59	48.3%	0.69	49.6%	0.67	35.4%	0.94
Long-term debt to equity ratio	1.6	0.5	3.43	0.8	2.12	0.6	2.51	1.6	1.04
Times interest earned	1.1	5.0	0.22	4.6	0.24	4.0	0.28	1.1	1.00
Total asset turnover	0.9	0.9	1.00	0.9	0.98	1.1	0.83	0.8	1.11
Average age of plant: years	10.4	9.5	1.09	10.3	1.01	9.2	1.13	9.4	1.10
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	12.0%	.
Output gross rev (% of total gross pt. rev)	56.6%	44.1%	1.28	43.8%	1.29	65.7%	0.86	56.7%	1.00
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,268	\$7,870	0.80	\$8,404	0.75	\$3,434	1.83	\$5,897	1.06
Inpatient net revenue per day	\$1,155	\$1,834	0.63	\$1,902	0.61	\$1,535	0.75	\$1,160	1.00
Outpatient net rev per visit	\$345	\$343	1.01	\$247	1.40	\$232	1.49	\$303	1.14